

**GRAPHICAL VIEW OF SMALL BUSINESSES COMPETITION AGAINST LARGE  
BUSINESSES (2012)**

**DAVID vs. GOLIATH**

<b>LARGE SYSTEM INTEGRATORS</b>		<b>SMALL/MID-SIZE FIRMS</b>	<b>LARGE SYSTEM INTEGRATORS</b>	<b>SMALL/MID-SIZE FIRMS</b>
<b>Company Name</b>	<b>Annual Revenue in BILLIONS</b>	<b>NAICS Ceiling on Revenue in MILLIONS</b>	<b>Number of EMPLOYEES</b>	<b>NAICS Ceiling on EMPLOYEES</b>
Northrop Grumman	\$33.8	<b>\$7 – 33.5M</b>	120,000	<b>500 - 1500</b>
Lockheed Martin	\$45.189		136,000	
General Dynamics	\$31.981		91,200	
EDS (not part of HP)	\$22.1		136,000	
CSC	\$16.740		95,000	
<b>Average</b>	<b>\$29.962</b>		<b>130,040</b>	